iomart
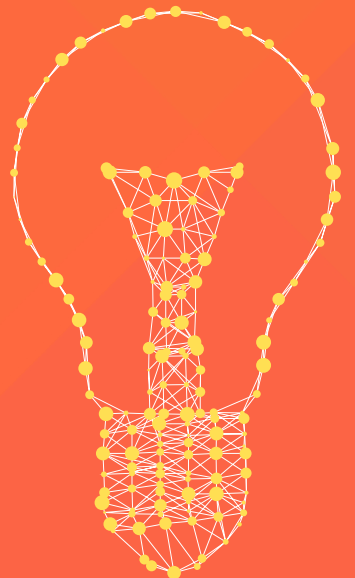
WE ENABLE TRANSFORMATION

Transformation

A marked **change** in form, nature or appearance.

Oxford English Dictionnary

As organisations increase their reliance on technology, there is intense pressure on IT teams to make the right decisions for the future.

Our consultants are here and ready to help you **enable change**.

They offer pragmatic and independent advice with the clarity of vision required to help you make fundamental decisions about the way ahead.

Using their expert insight, they analyse your existing environment, use of applications and cloud services to provide un-biased guidance on the technologies, solutions and processes that will simplify the way you consume IT.

The result is a **transformation strategy that will shape your future**.

Our tailored and flexible approach to pricing means that our consultancy services are delivered in line with your commercial needs and according to the nature of your project. This can either be based on a fixed price, where there is a specific and defined requirement, or alternatively, for projects where there is no fixed scope, the services can be delivered at an agreed daily rate.

Irrespective of the approach, or whether we work with you in the short or long-term, we will define a clear scope of works that provides you with everything you need to achieve a truly aligned transformation strategy.

They've helped us with a complete technology transformation and given us a platform for great change. We could not have done it without them.

– Farrer & Co LLP

Find out how our consultants can enable your transformation

Learn more
www.iomart.com

Talk to us today
0800 040 7228 or info@iomart.com

Delivering Insight

Our experienced consultants work with organisations across a wide range of market sectors. They include technology strategists, lead architects, subject matter experts and sales specialists.

Liaising closely with your senior leaders they assess your current state and transformation ambitions to present a strategic roadmap that addresses the benefits and potential risks of investing in new technologies.

Business requirements, security and compliance, existing investments and application roadmaps, coupled with the technology options available with their specific IT resources, skills and processes – all of these are at the core of our strategic engagements.

Key Strategy Influences

Organisation

Applications

Users

Strategy

Data

IT Team

Technology

> Situation and Aspirations

> Existing Landscape

> Current Shape of Organisation

> Financial Expectations

> Ecosystem and Partnerships

> IT Shape, Skills and Resources

> Application Portfolio Direction

> In-flight and Planned Initiatives

> Technology Health

> Budgets and Investments

> Service Progression and Expectations
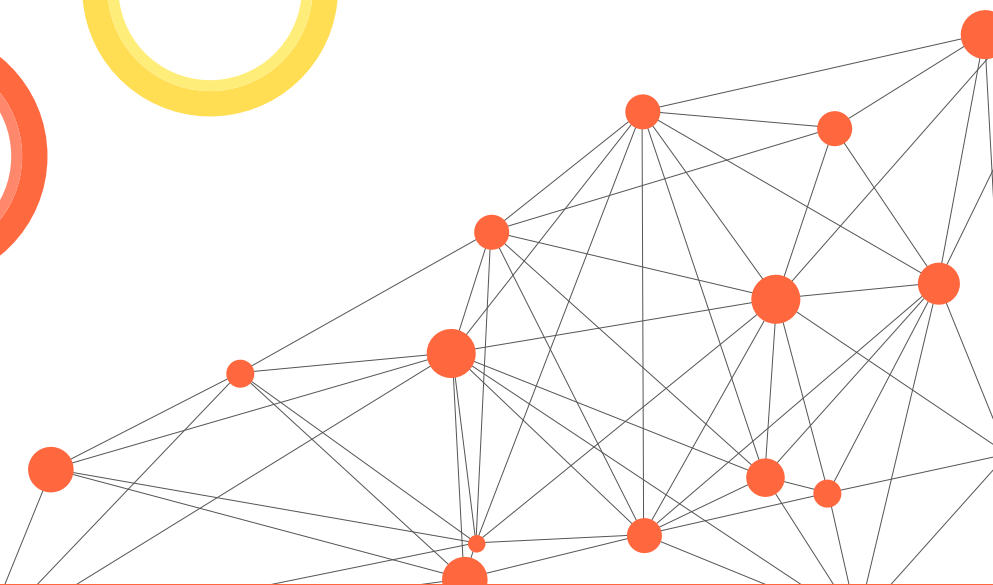
Consultancy Services

The Key Phases

We use a combination of team workshops, one-to-one meetings, and technical discoveries to work with you to produce a technology roadmap that also fits the culture of your organisation. Post Discovery we can then work with you on the Design, Deployment, through to Acceptance into Service.

Discovery

This involves the capture of large amounts of information and data about your historic and current technologies and investments, operating model, user experience, business initiatives and financial position.

Deployment

Transition to the new service or solution takes place in a structured way. Project governance ensures that live services and user experience are not impacted. There is continual communication between all parties and training for users.

Design

We then define the structure of the transformation activity that will take place, the investment required and how success will be measured. This stage can result in a range of deliverables - a High Level Design, a pilot or Proof of Concept, and/or end-to-end deployment.

Acceptance into Service

A structured handover takes place. This is hugely important, helping to ensure a smooth transfer of knowledge, runbooks, and the final Low Level Designs. At this point the need for any ongoing support will be discussed.

"
They are technically brilliant and have been completely focused on finding the right solution for us, at a cost we can afford. It feels like a genuine partnership.

– Girls' Day School Trust
"
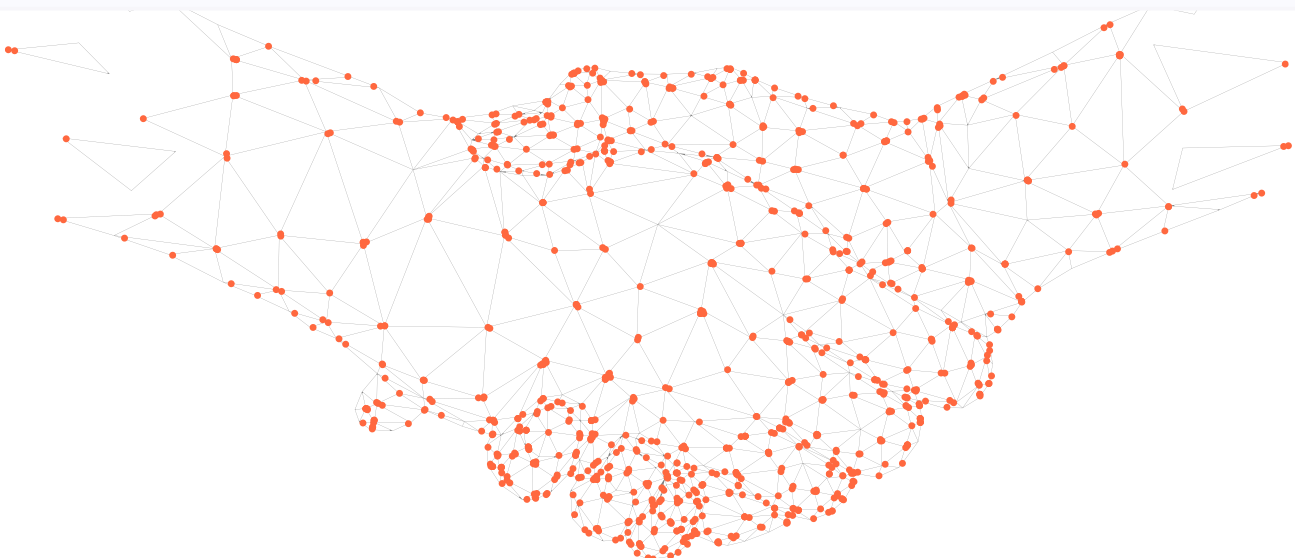
Delivering the Future

Our consultants work in partnership with you to realise a transformation plan for the long-term, enabling your infrastructure, technology stack and users for at least the next three years.

iomart's consultants have delivered many successful projects over a number of years under the banner of SystemsUp, a wholly owned subsidiary of iomart.

If you decide to proceed, our consultants work with you remotely or on site. There is full knowledge transfer and documentation once the transformation is complete, or iomart can provide fully managed ongoing support.

We deliver consultancy services that help you look forward not back.

- Expertise of the highest quality to build an unbiased technology roadmap
- A plan based on your business requirements
- Decisions made around technology, people, skills and processes
- Experience in hypercloud, hybrid IT, security and managed services

> *We continue to work with them because of their proven public cloud expertise.*
>
> **– Highways England**

Our Technology Partners

iomart has long-standing partnerships with the world's leading technology vendors.

This allows our consultants to give you an independent view on the technologies and services that are right for your business.
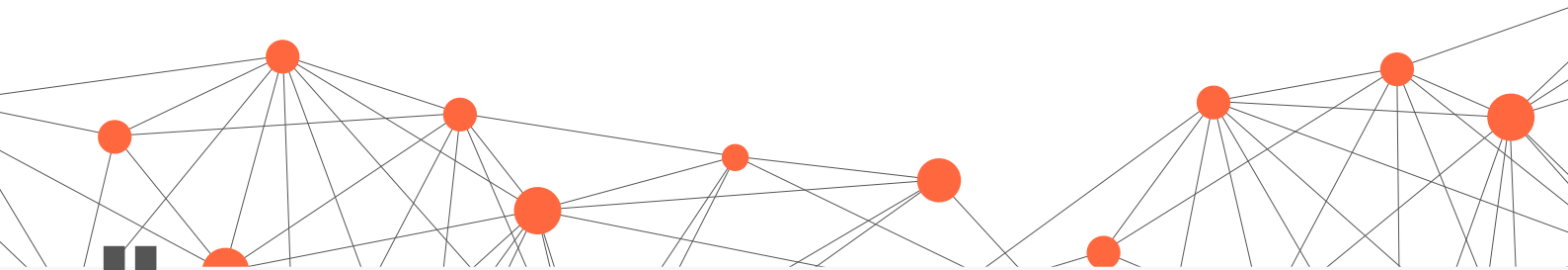
> *To survive and thrive in the digital era, you must embrace new approaches that can help your organization transform 2x faster.*
>
> **– Gartner**

Find out how our consultants can enable your transformation

iomart

Glasgow
York
Manchester
Nottingham
Leicester
St. Asaph
Maidenhead
Gosport
London

Stockholm
Dublin
Amsterdam
Warsaw
Frankfurt
Vienna
Luxembourg
Paris
Madrid

Toronto
Chicago
Buffalo
Ashburn
Sacramento
Dallas & Garland
Los Angeles

São Paulo

Dubai
Tokyo
Hong Kong
Singapore
Jakarta
Sydney
Melbourne

Why we're one of the World's Leading Cloud Companies

iomart provides globally supported managed services.

Customers worldwide trust us to manage their critical infrastructure and work with them to overcome their technology challenges.

UKAS MANAGEMENT SYSTEMS
0026

ISO 27001 ISOQAR REGISTERED
Information Security

ISO 17789:2014 Cloud Computing Architecture

ISO 20000:9-2015 Service Management Guidance for Cloud Services

ISO 27005-2018 Information Security Risk Management

ISO 27017:2015 Cloud Service Information security controls

CYBER ESSENTIALS

PCI DSS COMPLIANT

ISO 27018-2019 Protection of Personally Identifiable Information in Public Cloud

ISO 27032:2012 Cybersecurity Techniques

ISO 27040:2015 IT Security Storage

ISO 27701-2019 Privacy Information Management

For further details: visit **www.iomart.com**
email: **info@iomart.com** tel: **0800 040 7228**